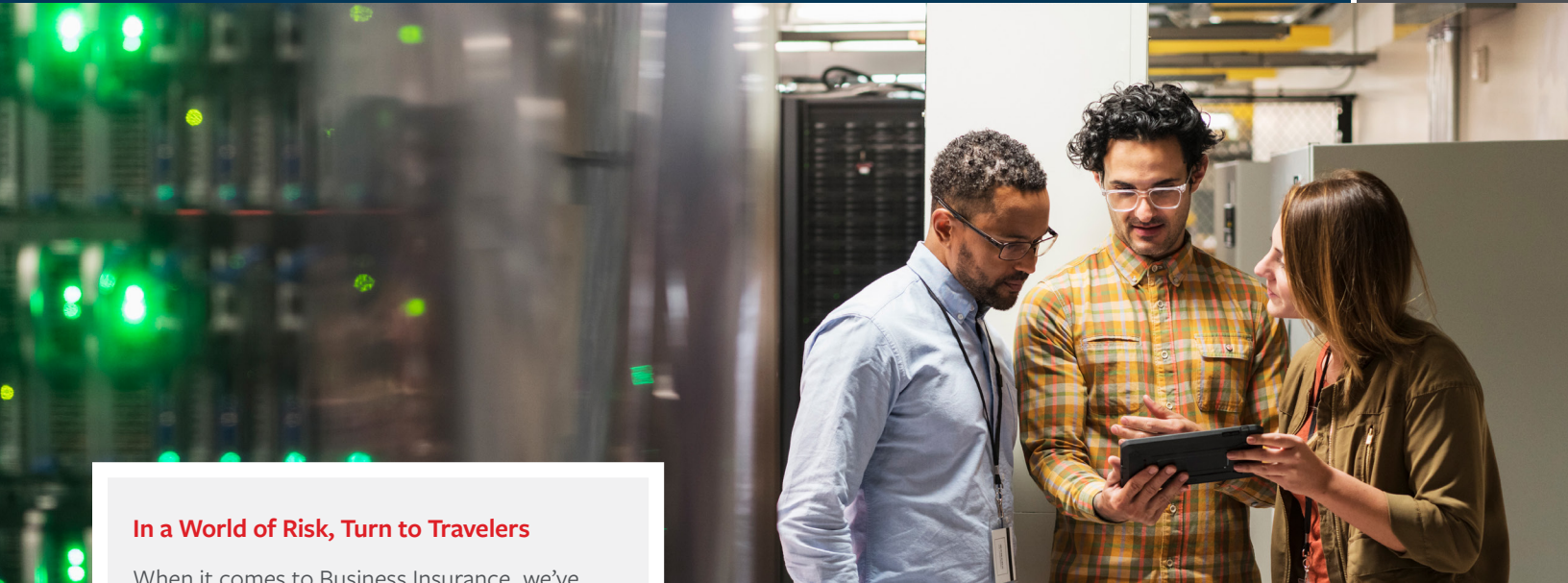
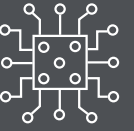


TECHNOLOGY

APPETITE AND ELIGIBILITY GUIDE



In a World of Risk, Turn to Travelers

When it comes to Business Insurance, we've got the IndustryEdge®. We're proudly one of the largest writers of commercial insurance in North America, offering superior breadth and depth of appetite with tailored coverage, sophisticated risk control and exceptional claim services to your middle market customers – a reflection of our commitment to remaining your carrier of choice.

Feel Confident Placing Your Technology Business with Us

- Industry leader with decades of proven performance in the tech industry.
- Our Technical Specialists provide insight into key exposures including product liability, E&O, property protection and cyber security.
- Highly experienced Claim professionals with deep expertise of the complex challenges and risks facing your technology customers.
- Risk Control team focused on helping your customers avoid losses in the first place.
- A.M. Best® rating of A++ (Superior) for Travelers Insurance Company of Canada.
- Product breadth: more choice, tailored coverage for specific exposures.

COVERAGE HIGHLIGHTS

We specialize in delivering customized, innovative insurance and risk management solutions to help your high-tech clients handle the specialized risks and bold new threats of this fast-growing, ever-evolving industry. Our portfolio of tech products is designed to fit businesses from start-ups to the well-established.

Some features include:

- Property, Equipment Breakdown, CGL, Commercial Auto, Umbrella Liability.
- Cyber+ with the following insuring agreements:
 - Liability: Errors & Omissions, Network and Information Security.
 - First Party Cyber: Expense Reimbursement Coverage.
 - Security Breach Notification and Remediation Expenses.
 - Crisis Management Service Expenses.
 - Business Interruption and Additional Expenses.
 - Extortion Expenses.
 - Computer Program and Electronic Data Restoration Expenses.
- Cyber Crime Coverage.

Target Segments

Our broad appetite reflects our experience and commitment to making it easier for you to grow your business with us. Target industries include

- ✓ **Information Technology:**
 - Software and service providers.
 - IT consultants.
 - Data centers.
 - Hosting.
- ✓ **Electronics Manufacturing:**
 - Electronic components, computer and communications equipment.
- Instruments and measuring devices.
- Robotics.
- Autonomous vehicle components/software.
- ✓ **Telecommunications Service Providers:**
 - Providers of wireline phone, cable, internet, and Voice over Internet Protocol.
- ✓ **Platform Economy:**
 - Digital platforms that facilitate a marketplace.

Superior Risk Management

Industry focused Risk Control consultants work closely with your customers to help them develop risk management strategies.

Dedicated technology consultants provide deeper expertise and knowledge of customer operations.

Dedicated specialists with technology industry experience provide deeper expertise and insights in areas such as:

- Product Liability.
- Errors & Omissions.
- Property Protection.
- Cyber Security.
- Sprinkler Design.

Cyber+ Policyholders gain access to innovative value added pre- and post-breach risk management services.



On-site: Local expertise offering risk assessment, consulting services and training.



Online: 24/7 access to 1,000+ risk management resources on MyTravelers® portal.



On-Demand: Virtual assessment tools, convenient access.

Exceptional Claim Service

- **Tech focused Claim professionals:** Our size and scale enable us to invest in focused industry expertise to better understand your customers' businesses.
- **On-site and virtual** options to help evaluate property and auto claims.
- **Drone fleet** with licensed pilots for property assessments.
- **Dedicated line of business Claim teams**
 - Auto, Property, Specialty Insurance, Bond and GL
- Experienced **Catastrophe Response Team** with CAT response centers across Canada.
- **Claim Support**
 - Travelers Investigative Services.
 - Claim Relationship Manager.
 - Breach Recovery Services.
 - TravCare®Nurse Line
 - **24/7 Claim reporting**
 - **400+ Claim professionals**
 - **Travelers nurse professionals**

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